AŷriSupp



Black Sea Vegoil market report Weekly

November 15, 2021



Distribution of the securities market key players
HRT 12% BGY
FEW

RDE 9%

Highlights

• Soybean oil exports from Ukraine in the first two months of MY 2021/22 up 15% y-

о-у

• Kazakhstan. Linseed export potential in the new season is limited by a crop

decline

- Egypt cancelled a tender for the purchase of vegetable oil
- USDA: oilseed crop estimate for the Black Sea region cut to 50.5 MMT
- An oil extraction plant to be built in Buzuluk, Orenburg region
- Russia adjusting the mechanism of rail transportation subsidies for agricultural products taking into account current needs

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	Bulgaria heading for increasing domestic sunseed crush	Ошибка! Закладка не определена.
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SAVE THE DATE! BLACK SEA GRAIN-2022: APRIL 6-7, KYIV, UKRAINE Registration opens soon. Stay tuned!

Website>>





Black Sea Vegoil market report, weekly

1. PRICES AND TRENDS

Export prices for oilseeds, vegoils and oilseed products, FOB, USD/MT

Commodity	Origin	Basis	November 15	November 8
Sunseed	Ukraine/Romania/Bulgaria	Black Sea ports	650-655 seller 640 -645 buyer November	650-655 seller 640 -645 buyer November
	Ukraine		530-535 seller 520-525 buyer November 🐿	555-560 seller 545-550 buyer November
Soybean	USA		485 December 🦊	480 December
	Brazil		504 December 🦊	495 December
	Argentina	Up-river	-	-
Rapeseed	Ukraine		775-780 seller 765-770 buyer November 🎩	765-770 seller 755-760 buyer November
	Europe	Moselle	815 November 🦊	791 November
	Ukraine	Chornomorsk	1400 seller 1380 buyer November	1400 seller 1380 buyer November 1395 seller 1375 buyer December
Sunflower oil	Russia		1390 seller 1370 buyer Novemver	1390 seller 1370 buyer Novemver
	Europe	Six ports	1420 seller 1400 buyer December 1410 seller 1390 buyer January	1410 seller 1390 buyer November 1400 seller 1380 buyer December
Soybean oil	Argentina		1360 December 🐿	1368 December
Palm oil	Malaysia		1350 November 🦊	1348 November
Sunmeal	Ukraine		280-285 seller 270-275 buyer HiPro November 288-293 seller 278-283 buyer HiPro November(China)	280-285 seller 270-275 buyer HiPro November 288-293 seller 278-283 buyer HiPro November(China)
Soybean meal	Argentina		387 December 🦊	377 December

Prices for oilseeds complex products shipped from large ports. Traders' margin is not included



		SEP	ост	NOV 1-10 SAILED	SEP-NOV 10 SAILED	TO BE SHIPPED	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	TOTAL
Sunseed	21/22	0,0	4,1	21,2	25,3	9,2											34,5
Sunseeu	20/21	5,0	65,3	14,9	85,2		45,5	21,3	16,6	17,8	0,0	0,0	0,0	0,0	0,0	0,0	171,5
Sunoil	21/22	217,0	502,4	217,0	936,4	313,7											1250,1
Suiton	20/21	237,0	571,5	53,1	861,6		565,8	502,1	466,4	397,9	383,1	302,2	423,0	242,9	273,1	158,9	4523,9
Sunmeal	21/22	122,6	283,8	164,3	570,7	198,7											769,4
Sumear	20/21	94,3	395,2	59,2	548,7		416,9	516,4	195,3	495,8	296,7	301,1	273,4	191,7	213,7	72,8	3463,3
Soybean	21/22	5,1	137,5	73,1	215,7	25,3											241,0
Soybean	20/21	53,9	281,2	58,6	393,7		228,3	134,5	84,4	95,9	34,3	53,8	8,0	17,4	4,0	0,0	995,7
Soyoil	21/22	0,0	0,0	0,0	0,0	0,0											0,0
Soyon	20/21	0,0	0,0	0,0	0,0		0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Soymeal	21/22	0,0	10,0	0,0	10,0	2,8											12,8
Soymean	20/21	7,1	15,4	3,6	26,1		12,3	0,0	10,3	6,0	2,7	9,1	15,3	0,0	8,1	0,0	86,3
		JUL	AUG	SEP	ост	NOV 1-10 SAILED	JUL-NOV 10 SAILED	TO BE SHIPPED	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Rapeseed	21/22	78,7	778,7	782,2	561,2	120,5	2321,3	5,2									2326,5
Rapeseeu	20/21	229,0	798,5	579,3	281,0	4,0	1891,8		218,8	129,7	7,0	0,0	7,5	0,0	0,0	0,0	2250,8
Rapeoil	21/22	6,0	19,7	58,8	11,7	7,6	103,8	3,9									107,7
Kapeon	20/21	0,0	0,0	0,0	0,0	2,9	2,9		5,9	0,0	0,0	0,0	0,0	0,0	0,0	26,5	32,4
Rapemeal	21/22	17,5	29,9	32,1	38,3	5,9	123,7	0,0									123,7
карешеат	20/21	0,0	39,5	21,2	12,0	0,0	72,7		3,2	0,0	0,0	0,0	0,0	0,0	0,0	4,0	79,9

Oilseed complex exports through Ukrainian seaports, KMT

Oilseed complex exports through Russian seaports, KMT

		SEP	ост	NOV 1-11 sailed	SEP-NOV 11	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	TOTAL
Sunseed	21/22	0,0	0,0	0,0	0,0											0,0
Sunseeu	20/21	14,5	171,9	68,6	255,0	159,1	12,4	0,0	0,0	6,9	0,0	1,2	2,2	0,0	0,0	368,2
Sunoil	21/22	79,9	77,6	83,1	240,6											240,6
Sunon	20/21	80,0	222,3	83,1	385,4	266,7	252,8	160,5	289,5	444,5	133,4	102,0	57,2	109,3	162,0	2280,2
Sunmeal	21/22	34,2	71,9	23,0	129,1											129,1
Summean	20/21	39,9	70,9	23,4	134,2	81,6	92,0	59,8	56,9	108,7	93,6	48,0	36,1	18,0	13,3	718,8
Soybean	21/22	0,0	0,0	0,0	0,0											0,0
Soybean	20/21	11,0	30,7	0,0	41,7	16,0	29,5	32,2	0,0	0,0	0,0	0,0	0,0	0,0	2,8	122,2
Soyoil	21/22	46,0	69,0	30,0	145,0											145,0
Joyon	20/21	37,0	50,5	32,0	119,5	40,7	28,0	53,0	50,5	22,9	27,1	40,0	49,5	91,0	80,5	570,7
Soymeal	21/22	52,0	93,8	28,0	173,8											173,8
Soymean	20/21	47,4	52,1	38,0	137,5	57,2	51,0	61,5	76,8	29,1	61,2	67,2	77,0	99,1	76,6	756,2
		JUL	AUG	SEP	ост	NOV 1-11 sailed	JUL-NOV 11	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	TOTAL
Rapeseed	21/22	0,0	0,0	0,0	0,0	0,0	0,0									0,0
Rapeseeu	20/21	14,3	33,4	3,5	10,3	0,0	61,5	2,1	2,6	0,0	0,0	0,0	0,0	0,0	0,0	66,2
Rapeoil	21/22	0,0	5,5	18,2	20,0	0,0	43,7									43,7
Kapeon	20/21	3,5	23,1	28,7	0,0	0,0	55,3	17,0	8,0	8,6	0,0	15,0	13,0	4,5	0,0	121,4
Rapemeal	21/22	0,0	0,0	17,5	5,6	0,0	23,1									23,1
Kapellieai	20/21	18,1	31,3	3,6	8,0	0,0	61,0	11,6	6,6	3,3	11,8	22,0	10,0	6,6	2,1	135,0

Oilseed market trends

World Market

Soybeans

The Chicago soybean price increased on November 4-11 (+0.3%) due to the following factors:



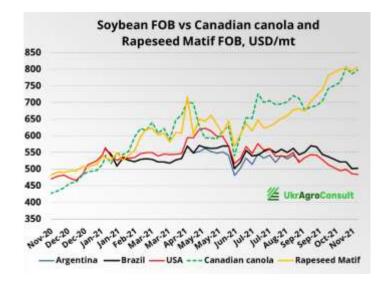


- crude oil prices resumed growing;
- support from the related market of wheat;

- rumors that China has made several large purchases of American soybeans. The market expects demand from China to further rise amid increasing margin of domestic soybean crush;

- publication of the November USDA report:

- contrary to market expectations, USDA experts lowered their estimate of U.S. soybean yield that entailed a crop forecast decrease (-0.6 MMT)
- global soybean production was reduced (-1.1 MMT at the expense of the U.S. and Argentina). The world ending stocks were also cut (-0.8 MMT at the expense of Argentina and China) that was below market expectations
- high prices in the markets of European rapeseed and Canadian canola;



- a large sale of American soybean oil (22 KMT) to an unknown buyer;

Bearish factors:

- intensified soybean harvesting in the U.S. amid dry weather (87% vs. 88% on average in five years). This week's dryness will help speed up fieldwork;

- rumors that China is increasing new-crop purchases from Brazil in view of good weather conditions and an expected early start to harvesting (January);

- Conab raised the new crop forecast by 1.3 MMT to 142 MMT (+3.4% y-o-y) amid an upward adjustment in the planted area. The harvest has reached 67% complete (56% on average in five year);

- precipitation in Argentina is improving the outlook for the next crop, whose planting is 19% complete (20% in 2020).

Rapeseed

Price for February delivery kept growing and reached EUR 704.25/MT (+2.4%), being pushed up by the markets of crude oil and Canadian canola.







Rapeseed | France Euronext | Futures, EUR/t

World market

Crude oil

The NYMEX WTI crude oil price increased to USD 81.59/barrel (+3.5% on the week):

- the American Petroleum Institute (API) reported commercial crude oil inventories in the country down 2.5 on the week;

- the market expects that the U.S. must limit crude oil exports to stop rapid growth of domestic gasoline prices.



Vegetable oils

The CBOT **soybean oil** price lowered slightly (-0.7% to 59.14 cents a pound) because of technical factors (a switch to the new contract) and following the palm oil market.

(-2.1% to 59.58 cents a pound) due to the following factors:





Export price of **Malaysian palm oil** decreased to USD 1349/MT (-1.5% on the week) due to the following:

- inventories in Malaysia closed October up 4% on the month because of high prices and a slowdown in exports (-12%);

- the market expects Malaysian production to increase in November.

The decline is limited by the following:

- a 13% rise in Malaysian exports on November 1-10 according to SGS surveyors.

Palm oil, Crude | Malaysia | FOB, USD/mt



<u>Ukrainian market trends</u>

Sunflower seed: EXW prices are UAH 18,000-19,000/MT (unchanged from last week), while FOB prices are at USD 650-655/MT (-USD 10-20/MT):

- current sunseed stocks as of October 1 were down 30% y-o-y;
- stable raw material demand from crushers, a wide dispersion of prices depending on the need for sunseed;
- increasing demand for sunseed with high oil content, the premium for each percentage point of this content approximates UAH 200-250/MT;
- the harvest is 0.9% ahead of last year, being roughly 98% complete now;
- current sunseed yield is up 20% y-o-y;
- sunflower oil price closed the week down USD 15/MT;

- October witnessed the first sunseed cargo (4.1 KMT) shipped to Turkey, with another 21.2 KMT exported to this country in November and 9.2 KMT scheduled for shipping;

- the crop outlook remains favorable, the current range of market estimates is 16.6-16.9 MMT, the USDA left its projection at 17 MMT.

Soybeans: EXW prices are UAH 15,200-15,700/MT (-UAH 300/MT), with FOB prices at USD 530-535/MT (-USD 25/MT):

- the premium for non-GM soybeans equals USD 140-150/MT;

- the soybean harvest is drawing to a close, its pace as of November 11 was slightly ahead of last year at 99% complete with yield up 28% y-o-y;

- soybean stocks as of October 1, 2021 were down 38% y-o-y;
- domestic prices were pressured by mounting soybean supply;

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- export soybean shipments from ports on November 1-10 totaled 73.1 KMT (+25% y-o-y), with another 25.3 KMT scheduled for shipping, including 52% to the EU, 39% to Turkey and 9% to Georgia;

- 2021/22 soybean export potential was reduced to 1.8 MMT (+22% from MY 2020/21);

- despite the rise in soybean shipments, the export trade remains sluggish that does not rule out a future adjustment in the supply and demand balance towards lower exports;

- the soybean crop is forecast to increase (+15% from MY 2020/21).

Rapeseed: EXW price is UAH 19,000-19,500/MT (unchanged from last week), with FOB price at USD 775-780/MT (+USD 5/MT):

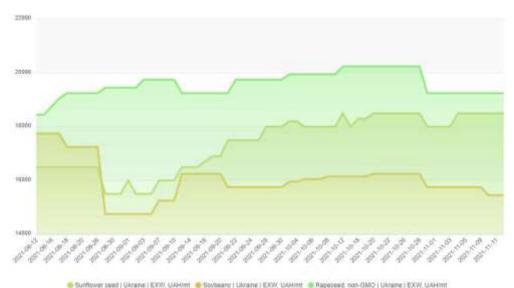
- rapeseed prices in the European market gained 1.5% (Moselle);
- a tight current global balance of rapeseed and its products;
- port prices are nominal, no trading activity is observed;
- rapeseed stocks as of October 1, 2021 were down 1.2% y-o-y;

- 120.5 KMT of rapeseed was shipped abroad by sea on November 1-10 (4 KMT a year earlier), with another 5.2 KMT scheduled for shipping, including 51% to the UK and 45% to the EU;

- rapeseed exports in the first four months of the season were 22% higher than a year earlier;

- the harvest is 100% complete with the crop approximating 2.9 MMT and yield at 2.86 MT/ha vs. 2.29 MT/ha last year (real-time data);

- winter rape planting progress is 18% ahead of last year, the planted area is expected to increase (as of November 8).



Sunoil

SFO price: USD 1390/MT FOB for November delivery (- USD 15/MT over the week):

- palm oil and soybean oil market prices closed the week with a decline;

- 217 KMT of sunflower oil was shipped abroad by sea on November 1-10 (53.1 KMT a year earlier), with another 313.7 KMT scheduled for shipping, including 34% to India, 25% to China and 14% to the EU;

- sunflower oil exports in the first two months of the season lag 14% behind last year;
- sunflower oil price stays higher than those of competing oils this reduces already weak demand from buyers;

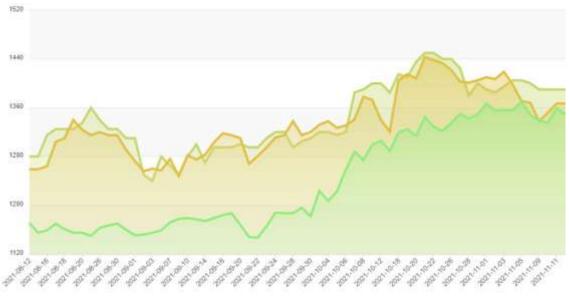
#46 (462) 15.11.2021

Black Sea Vegoil market report, weekly

- importers continue waiting for a fall in prices;

- in the first two months of this season, sunflower oil exports to China plummeted by 62%, with a 18% drop in shipments to India;

- China has raised the question of proving the Ukrainian product's quality;
- sunflower oil stocks in ports are 6% higher than last year;
- Egypt cancelled its tender for buying vegetable oil because of high prices;



🖕 Sunflower oli, Crude | Ukraine, Chomomorsk | FOB, USDrint 😌 Scybeen oli, Crude | Argentine, Up-river | FOB, USDrint 🔮 Pakri oli, Crude | Malaysia | FOB, USDrint

- the price spread between SFO and SBO is USD 23/MT (-USD 11/MT), while that between SFO and PO equals USD 41/MT (+USD 6/MT).



Sunflower meal

Sunflower meal: EXW price is UAH 7,500-8,000/MT, while FOB price equals USD 275-280/MT (unchanged from last week):

- world soybean meal prices closed the week up 0.3% (Argentine origin);
- a drop in sunflower oil prices (FOB);
- relatively stable domestic prices of sunflower seed with their probable growth;
- weak trading activity in the domestic market, export sales remain slack as well;

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#46 (462) 15.11.2021

- China increased its demand this past week;

- export meal shipments from ports on November 1-10 totaled 164.3 KMT (59.2 KMT in the same period last year), with another 198.7 KMT scheduled for shipping, including 54% to China and 9% to Turkey, and less significant volumes exported to the EU, Egypt and Israel;

- export potential in MY 2021/22 is 5.35 MMT, the volumes contracted until the end of the calendar year suggest that this potential will be fully realized.



Sunfower meal, HiPro | Ukraine, Black Sea | FOB, USDimt

Bulgarian market trends

Sunflower seed price is BGN 1110/MT (unchanged from last week), or USD 656/MT (- USD 1/MT):

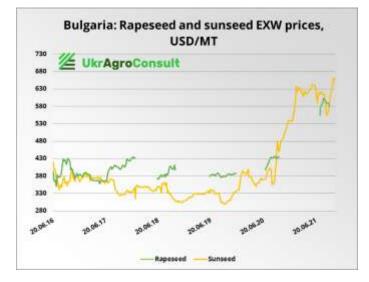
- market prices of vegetable oils and Black Sea sunseed were adjusted; 🦊
- an expected increase in domestic sunseed crush; -
- competition for the raw material from crushers; 🦊
- weak current demand from exporters; 🐿
- real-time data on sunseed exports (as of November 4) at 5.2 KMT, including 4.8 KMT outside the EU;
- exports (real-time data) lag far behind last year (-84%); 🛸
- the harvest is drawing to a close; 🐿
- the currency factor. 🐿

Sunseed harvest progress reported as of November 4:

- the total area for harvesting is 837.9 Th ha (+3.5%); 🐿
- the harvest is 99.4% complete at 832.8 Th ha (+3%); \$
- the sunseed crop reached 1983.5 KMT (+20.8%); \$
- yield at 2.38 MT/ha (+17.2%). 🐿

Real-time data on winter rape planting: 119.9 Th ha planted versus 112.3 Th ha a year earlier (+6.7%).





<u>Russian market trends</u>

Sunflower seed

- Sunflower seed market prices range from RUB 37,400 to RUB 39,000/MT;
- A decrease in bid price of crushers due to a raise in the sunflower oil export duty; 🖜
- Growers tightened sunseed supply;**↗**
- A decline in the volume of real deals in the market; 🛸
- A downward adjustment in export prices of sunflower oil; 触
- The sunflower harvest is entering its final phase, being ahead of last year with higher yield than in 2020;
- Expectation of minimal exports (solely within the EAEU) amid the current export duty; 🐿
- The crop forecast remains favorable. 🛸

Soybeans

- Soybean prices are at RUB 47,300-52,600/MT depending on the quality and region;
- GM-meal imports; 🐿
- The harvest is entering it final phase, a bumper soybean crop is expected;
- Growers in the Far East expect higher buying interest from China in the winter and hold back soybean sales to the county's western regions;
- The risk of toughening quarantine restrictions by China in the future (depending on further Covid-19 developments);
- China's weak trading activity may result in high soybean inventories that will pressure domestic prices in the future.

Rapeseed

- Rapeseed market prices range from RUB 61,000-63,300/MT;
- A tight balance of rapeseed and its products in the world, high global prices; 🦊
- Competition between crushers and exporters of rapeseed to Belarus; 🗸
- There is a probability that farmers will fail to harvest all the forecast area of rape. ₹

Sunflower oil

- Sunflower oil price is at RUB 85,000-88,000/MT;
- Weak demand from exporters of crude sunflower oil amid an increasing export duty; \$
- A decrease in export prices; 🐿
- Crushers have limited sunflower oil sales in expectation of a rise in prices;
- The sunflower oil duty from December 1 will be USD 276.7/MT vs. USD 194.5/MT a month earlier.

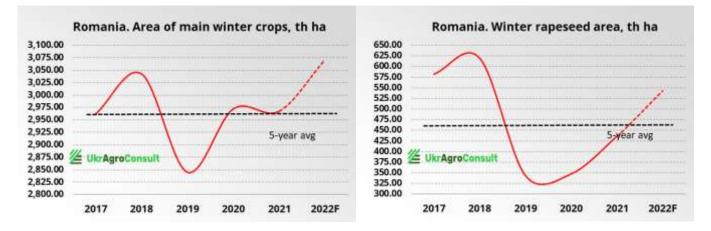


2. TOPIC OF THE WEEK

Romania: production of winter crops looks more promising

According to the preliminary estimates, seeding area of main winter crops in Romania (wheat, barley and rapeseed) may exceed the 5-year average (2960 th ha) by 3-4% and reach a new record (3050-3100 th ha) thanks to further rebound in rapeseed area. Previous maximum was seen in 2018 (3042.6 th ha).

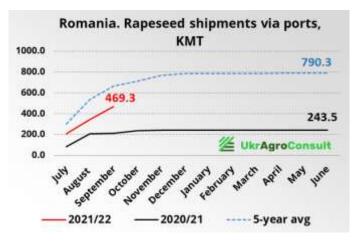
During most of August weather was suitable for rapeseed sowing and farmers managed to expand the area by 20-25% to 540 th ha, according to UkrAgroConsult.



However, rain deficit in September and mid-October limited the further seeding progress. Weather was particularly dry in southern and eastern Romania, providing suboptimal conditions for germination and emergence. Record winter rapeseed area was devoted in 2018 (620 th ha).

Record world prices for rapeseed and high demand (primarily from the EU countries) remain the key drivers for the area expansion in Romania. Current export price is quoted at USD 810/mt FOB Constanta (USD 485/mt FOB as of the same date in 2020).

According to available port data, in July-September 2021/22 (470 KMT) sea shipments have already exceeded total exports of 2020/21 with France, Netherlands and Belgium as the key destinations.



This season export potential of Romanian rapeseed (including marine and inland shipments) is seen at 885 KMT (554 KMT in 2020/21) and may continue to rebound in 2022/23, depending on winter and spring weather scenario.

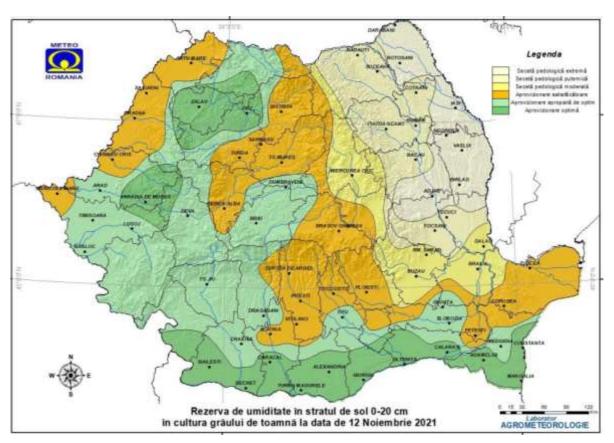
The period since the beginning of September till October 15 was characterized by drier-than-usual conditions in most of Romania, thus winter wheat and barley areas are expected to be similar to last year. In particular, winter barley area will remain at multiyear maximum and above the 5-year average, thanks to high export demand.

Some seeding of grains may have occurred after the optimal period, as farmers enjoy another year of high prices for grain crops as well.



Rains intensified in mid-October and improved the crop development conditions almost everywhere, especially in the Southern region, where soil moisture stocks have now reached satisfactory and optimal levels. Soil drought is concentrated mainly in the North-Eastern region, bordering Moldova. Light rains expected this week in the North.

No frost events are expected in the next two weeks, thus weather regime will favor the emergence of later-sown grain crops in Romania.



Romania. Soil moisture stocks as of November, 12 2021 (0-20 cm layer)

Olena Hesova Grain and oilseed market analyst UkrAgroConsult

3. WEATHER. FIELD WORK

Ukraine Crop condition:

- The weather on November 1-10 was moderately warm with insignificant precipitation;
- Growth of winter crops slows down as average daily temperatures falls;
- Winter crops continue to grow slowly in the daytime when air temperature steadily exceeds +5°C;
- Farmers are finishing planting winter grains;
- The harvest of late-season grains and pulses is in progress;
- Winter crops are rated fair to good.

Moisture supply:



- Precipitation of various intensities occurred almost all over the country;

- It amounted to 0-1 mm in the east, 1-2.4 mm in the west and 1-5 in central and northern parts of Ukraine. Only the south (specifically Dnipropetrovsk region) received 18 mm, while Kherson region got 7-16 mm;

- The fall growing conditions remain difficult for winter crops;

- In the southern, central and locally northern regions, soil moisture in fields which were not fallow prior to planting was only replenished in the top layer (0-10 cm), while deeper soil layers contain no or very little moisture.

Weather forecast for November 15-21:

- 5-15 mm of precipitation is expected in the western regions and 2-5 mm in the north. Other parts of Ukraine will be dry;

- Air temperatures will be +5 ... +7°C in the daytime, -1 ... +1°C at night in the West; +2 ... +4°C in the daytime, -3... -5°C at night in the North; +2 ... +4°C in the daytime, -6 ... -8°C at night in the East; +4 ... +6°C in the daytime, -2... -4°C at night in Central Ukraine; +5 ... +7°C in the daytime, -2 ... -4°C at night in the South.

Crop growth stages

Crop	Growth stage
Winter rape	Emergence, leaf rosette development

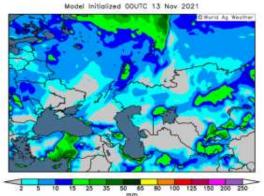
Ukraine. Harvesting progress, November 11, 2021

Crops	Planned	Harvest	ed, Th ha	%	Crop,	КМТ	Yield, MT/ha	
crops	area, Th. ha	2021	2020	70	2021	2020	2021	2020
Sunflower	6509.7	6374.4	6319.6	98	15591.8	12865.7	2.44	2.04
Soybean	1280.1	1262.0	1260.8	99	3225.3	2591.0	2.64	2.06

Ukraine. Planting progress, November 8, 2021

Crop	Projected area,	Planted	l, Th ha	Completion, %
Стор	Th ha	2021	2020	completion, %
Rapeseed	1028.7	1022.3	864.5	99

GFS High-Resolution Precipitation Forecast Days 1-7: 00UTC 14 Nov 2021 - 00UTC 21 Nov 2021



Russia Crop condition:

- In the Northwest, Central, and Volga federal districts, the weather on November 1-10 was much warmer than usual;



- Slow growth of winter crops was only possible in the daytime, it stopped on the last days of this period as air temperature dropped;

- In southern parts of the Central district and in the southwest of the Northwest district, winter grains grew during most of this ten-day period;

- The growing conditions for winter grains were fair to good;

- The Southern and North Caucasian federal districts enjoyed very warm weather;

- The conditions for emergence and initial growth of winter crops were fair to good;

- The Ural federal district and Western Siberia were dominated by much colder weather than usual on November 1-3;

- The air temperature decline was not dangerous for winter grains because on the coldest days they were covered with 3-13 cm of snow, locally with more than 20 cm;

- It became warmer everywhere from November 5-6 and the weather was much warmer than usual almost until November 10;

- The conditions were largely fair for winter grains entering the winter period.

Moisture supply:

- The Northwest, Central, and Volga federal districts got precipitation in the form of rain, locally as snow towards November 10;

- Precipitation during the ten days totaled 20-30 mm;

- A thin snow layer of 1-3 cm was observed in some areas across the northern half of the territory towards November 10;

- Eastern parts of the Northwest district and northeastern parts of the Volga district were covered with 3-15 cm;

- In the Southern and North Caucasian federal districts, recent rain (15–25 mm, locally more) improved the conditions for emergence, growth and development of winter crops;

- Towards November 10, almost no snow was seen in the southern half of the Ural district and in southwestern parts of Western Siberia;

- The rest of this territory was covered with 2-5 cm of snow, and its thickness even reached 6-10 cm locally in the northeast of Western Siberia.

Weather forecast for November 15-21:

- The Northwest, Central, and Volga federal districts are forecast to receive snow and sleet;

- The Southern and North Caucasian federal districts will see rain and sleet;

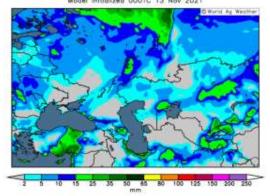
- The Siberian and Ural federal districts are forecast to get snow, sleet and snowstorms.

Russia. Harvesting progress, November 12, 2021

Crops	Harvest	ted, Th ha	Crop,	КМТ	Yield, MT/ha		
Crops	2021	2020	2021	2020	2021	2020	
Rapeseed	1600.0	1400.0	3000.0	2700.0	1.87	1.89	
Sunflower	9500.0	8200.0	15200.0	13100.0	1.60	1.59	
Soybean	2900.0	2500.0	4800.0	4200.0	1.65	1.66	



GFS High-Resolution Precipitation Forecast Days 1-7: 00UTC 14 Nov 2021 - 00UTC 21 Nov 2021 Model initialized 00UTC 13 Nov 2021



Belarus Crop condition:

Due to warm weather in early November, winter crops continued growing. This had a beneficial effect on their conditions, as plantings, especially late sown ones, got some additional impetus for development.

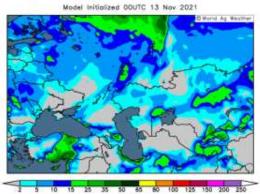
Weather forecast for November 15-21:

- Most of the country is expected to receive 5-10 mm of precipitation.

Crop growth stages

Сгор	Growth stage
Winter rape	Leaf development

GFS High-Resolution Precipitation Forecast Days 1-7: 00UTC 14 Nov 2021 - 00UTC 21 Nov 2021



Bulgaria

Crop condition: Above-normal air temperatures throughout most of the November 1-10 period along with good and very good moisture available in the topsoil created favorable conditions for initial growth of wheat, barley and winter rape.

Moisture supply:

Serious delays in wheat planting are seen in the southern and southeastern regions of the country, where heavy rain in October made the 0-50 cm soil layer too wet.



Weather forecast for November 15-21:

- The first half of the week will be dominated by near-normal air temperatures, which will keep winter crops growing;

- A brief cold spell with a weather change is expected in mid-November;

- Average daily temperatures in the latter half of the week are forecast to be close to the biological minimum that will curb growth of winter grain crops;

- No precipitation is expected in the first half of the week, while weather in many regions will allow conducting seasonal tillage and late planting of winter grains.

Crop growth stages

Сгор	Growth stage
Winter rapeseed	Leaf development

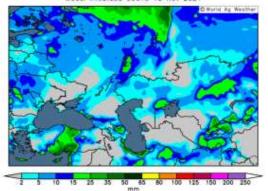
Bulgaria. Harvesting progress November 4, 2021

Crops	Planned	Harvested, Th ha		%	Crop,	КМТ	Yield, MT/ha	
crops	area, Th. ha	2021	2020	70	2021	2020	2021	2020
Sunflower	837.8	832.7	808.4	99.4	1983.5	1642.0	2.38	2.03

Bulgaria. Planting progress, November 4, 2021

Crop	Planted, Th ha					
Стор	04.11.2021	05.11.2020				
Rapeseed	119.9	112.3				

GFS High-Resolution Precipitation Forecast Days 1-7: 00UTC 14 Nov 2021 - 00UTC 21 Nov 2021 Model Initialized 00UTC 13 Nov 2021



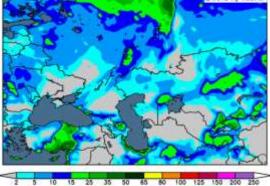
Kazakhstan

Weather forecast for November 15-21:

- 15-25 mm of precipitation is expected in the central, southern and eastern regions;
- The rest of the country will likely receive 2-10 mm.



GFS High-Resolution Precipitation Forecast Days 1-7: 00UTC 14 Nov 2021 - 00UTC 21 Nov 2021 Model Initialized 00UTC 13 Nov 2021



Romania

Weather conditions. The average air temperature (+2..+15°C) was at long-term normal levels.

Moisture supply. During the week, effective precipitation (10-25 mm) occurred everywhere that eased soil moisture shortages in the troubled regions (the northeast of Romania).

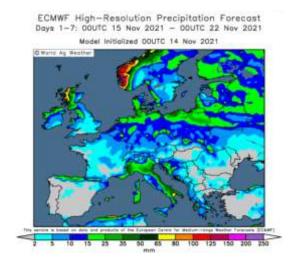
Over the month, precipitation has boosted the harvest prospects for winter crops.

Crop growth stages

Сгор	Growth stage
Winter rape	7 th to 12 th leaf

Weather forecast for November 15-22: Air temperatures will be within their long-term normal range (0..+12°C).

Light precipitation (5-10 mm) is forecast in northwestern, northern and northeastern parts of the country – this will improve crop conditions.





4. FOREIGN ECONOMIC ACTIVITY

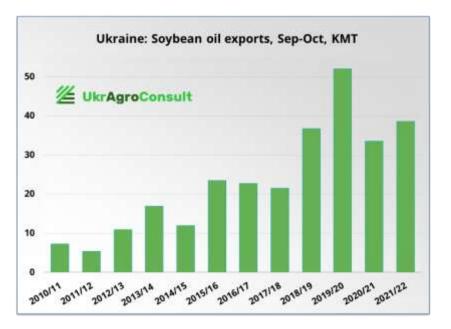
Soybean oil exports from Ukraine in the first two months of MY 2021/22 up 15% y-o-y

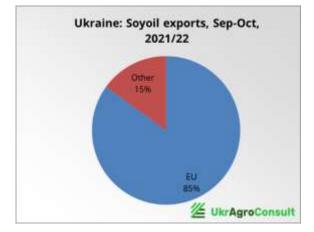
- Soybean oil exports in September–October 2021/22 totaled 38.6 KMT (+15% y-o-y);
- The EU's export share increased to 85% as China ceased buying the product from Ukraine in the new season and exports to the EU grew by more than 4% to 32.4 KMT vs. 31.4 KMT a year earlier;
- Export potential of the soybean oil market is currently estimated at 230 KMT (-1.3% from MY 2020/21) and there is a probability that the export forecast will be raised in view of slow soybean shipments and crusher demand for the raw material;
- Growth in exports to the following markets:
 - Lithuania (+271%);
 - Germany (+23%);
- A slowdown in exports to:
 - Poland (-4%).

Ukraine: Soybean oil exports, KMT

	2021/22	2020/21
September	17.6	15.9
October	21.0	17.6
Sep-Oct	38.6	33.5
November	30	15.6
December	25	24.8
January	25	21.1
February	22	20.7
March	20	20.5
April	20	24.4
May	18	20.6
June	15	13.6
July	10	18.4
August	6,4	19.5
TOTAL	230	233.9







/ UkrAgroConsult

Black Sea Vegoil market report, weekly

Ukraine: Oilseed and vegoils exports, KMT

	MY	July	August	September	October	November	December	lunuarv	February	March	April	Mav	lune	Total	+/	-
	IVIT	July	August	September	October	November	December	Junuary	rebruary	warch	Аргіі	way	June	TULAI	%	th.tons
Rapeseed	2020/2021	182,9	879,8	546,2	316,0	276,3	165,0	11,0	3,3	12,9	2,5	1,4	0,4	2 397,7	1 60	8,9
	2021/2022	52,0	782,4	878,6	635,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	2 348,4	46,0	739,6
Rapeseed oil	2020/2021	4,9	35,3	34,8	18,6	6,3	2,0	0,2	0,2	0,4	0,2	0,1	0,2	103,1	75,	0
	2021/2022	3,7	47,3	60,8	35,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	147,2	96,3	72,2
Rapeseed meal	2020/2021	3,7	43,0	43,9	21,1	4,5	3,5	5,6	0,4	0,2	0,3	0,0	0,2	126,4	90,	6
	2021/2022	9,2	55,6	54,8	40,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	159,6	76,2	69,0
		September	October	November	December	January	February	March	April	May	June	July	August	Total	%	th.tons
Sunseed	2020/2021	7,7	69,2	37,9	34,2	12,4	19,6	1,9	2,0	4,1	0,6	0,4	0,8	190,8	7,	7
	2021/2022	2,6	8,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	11,0	42,9	3,3
Sunseed oil	2020/2021	305,0	525,4	756,5	593,8	481,4	484,8	380,6	391,0	501,8	325,7	328,0	202,7	5 276,7	277	,2
	2021/2022	277,2	433,3	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	710,5	156,3	433,3
Sunseed meal	2020/2021	101,8	493,7	521,8	622,4	287,3	441,7	403,1	482,3	440,2	265,3	233,5	163,1	4 456,2	101	,8
	2021/2022	67,2	408,3	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	475,5	367,1	373,7
Soybean	2020/2021	57,9	344,9	302,3	254,6	109,4	92,3	86,1	104,7	36,2	44,3	31,0	4,9	1 468,6	57,	9
	2021/2022	10,5	173,6	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	184,1	218,0	126,2
Soybean meal	2020/2021	39,9	45,0	61,0	41,9	34,6	52,5	35,8	38,3	41,7	45,5	23,0	21,6	480,8	39,	9
	2021/2022	16,9	48,9	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	65,8	64,9	25,9
Soybean oil	2020/2021	15,9	17,6	15,6	24,8	21,1	20,7	20,5	24,4	20,6	13,6	18,4	19,5	232,7	15,	9
	2021/2022	17,6	21,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	38,6	142,8	22,7

* * *

Russia: Oilseed and vegoils exports, KMT

	MY	July	August	Septembe	October	November	December	lunuarv	February	March	April	May	lune	Total	Chan	ge
	IVIT	July	August	r	October	November	December	Junuary	rebiuary	Warth	Аргіі	way	June	TULAI	%	th.tons
Rapeseed	2020/2021	29,4	76,7	99,6	137,4	98,6	80,9	18,4	26,1	34,9	29,2	23,8	36,1	691,1	205,	7
Rupeseeu	2021/2022	17,6	23,3	14,8	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	55,7	-72,9	-150,0
Rapeseed oil	2020/2021	38,3	38,6	81,7	83,8	92,3	62,9	56,7	41,0	53,1	68,4	67,1	52,7	736,6	158,0	6
Rapeseed on	2021/2022	50,3	64,2	83,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	197,5	24,5	38,9
Rapeseed meal	2020/2021	23,7	5,2	18,4	18,2	35,1	10,6	32,4	18,0	37,4	20,6	28,2	13,9	261,7	118,3	3
Rapeseeu mear	2021/2022	20,0	3,8	47,2	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	71,0	-40,0	-47,3
		September	October	November	December	January	February	March	April	Мау	June	July	August	Total		
Sunseed	2020/2021	32,6	204,4	184,1	108,4	5,9	2,9	7,6	2,9	1,8	1,5	3,0	0,7	555,8	32,6	
Sunseeu	2021/2022	4,5	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	4,5	-86,2	-28,1
Sunseed oil	2020/2021	107,1	181,6	290,9	358,5	298,3	290,9	494,8	374,9	175,9	146,8	153,1	377,6	3 250,4	107,	1
Sunseeu on	2021/2022	98,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	98,4	-8,1	-8,7
Sunseed meal	2020/2021	25,7	132,9	207,7	175,4	212,3	170,9	194,2	173,9	124,3	142,5	87,4	84,1	1 731,3	25,7	
Sunseeumear	2021/2022	26,9	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	26,9	4,7	1,2
Soybean	2020/2021	100,1	98,8	122,5	174,7	968,8	51,4	26,4	7,7	17,9	25,4	26,3	18,5	1 638,5	100,	1
Joybean	2021/2022	13,7	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	13,7	-86,3	-86,4
Soybean meal	2020/2021	49,1	14,5	51,1	38,2	61,0	33,1	78,8	85,3	69,1	62,4	49,5	45,0	637,1	49,1	
Soybean mean	2021/2022	66,2	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	66,2	34,8	17,1
Soybean oil	2020/2021	43,7	40,5	89,6	42,5	38,4	42,7	38,0	55,3	51,0	40,3	40,2	38,7	560,9	43,7	,
Soybean on	2021/2022	61,1	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	61,1	39,8	17,4

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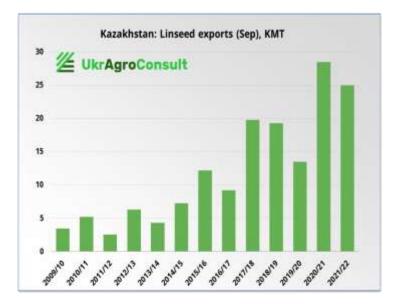
Kazakhstan. Linseed export potential in the new season is limited by a crop decline

- Linseed exports in September 2021/22 totaled 25 KMT (-12% y-o-y);
- The EU is the top importer absorbing 86% of total exports. The volume of purchases increased by 26% (high quality makes Kazakh linseed more competitive in the European market);
- Export potential in MY 2021/22 is 350 KMT (-6% from MY 2020/21);
- A rise in exports to the following markets:
 - Poland (+61%);
 - Belgium (+8%);
 - Turkey (manifold);
- A slowdown in exports to:
 - China (-76%);
 - Tajikistan (-75%);
 The Czech Republic (-29%).

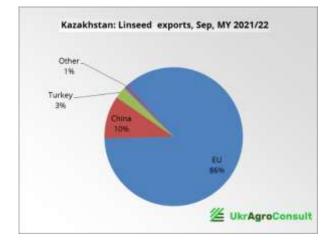


Kazakhstan: Linseed exports, KMT

	2020/21	2019/20
September	28.5	13.5
October	44.9	56.6
November	64.2	75.6
December	54.3	69.9
January	37.4	35.7
February	22.0	46.7
March	32.7	34.7
April	32.8	32.6
Мау	22.6	31.2
June	14.5	22.3
July	11.8	14.3
August	14.5	15.2
TOTAL	380	449.1



Red indicates forecasts



Kazakhstan: Oilseed and vegoils exports, KMT

		September	October	November	December	January	February	March	April	Мау	June	July	August	Total	%	
Sunseed	2020/2021	14,8	33,7	48,6	49,7	43,2	17,7	9,3	18,2	10,9	4,6	2,9	6,6	260,3	14,8	
Juliseeu	2021/2022	5,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	5,0	-66,0	-9,8
Sunseed oil	2020/2021	8,0	8,0	8,2	10,4	10,1	9,8	9,1	10,3	5,9	2,6	2,7	8,3	93,5	8,0	
Sunseed on	2021/2022	6,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	6,0	-25,4	-2,0
Sunseed meal	2020/2021	7,2	5,3	6,6	10,0	7,1	4,2	5,9	5,0	9,3	2,2	4,7	6,4	73,9	7,2	
Sunseeumean	2021/2022	2,6	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	2,6	-64,0	-4,6
Soybean	2020/2021	1,0	0,7	5,6	5,9	3,2	1,5	0,7	1,1	3,0	3,0	0,4	3,3	29,5	1,0	
Joybean	2021/2022	1,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	1,0	3,4	0,0
Soybean meal	2020/2021	2,1	2,8	6,3	3,5	4,6	4,3	2,0	2,3	1,9	3,2	1,3	1,5	35,8	2,1	
Joybean mean	2021/2022	0,6	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,6	-70,7	-1,5
Soybean oil	2020/2021	0,9	0,8	1,5	1,4	0,4	1,3	0,7	1,0	0,9	0,6	0,5	0,5	10,5	0,9	
Soybean on	2021/2022	0,6	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,6	-38,8	-0,3
Rapeseed	2020/2021	0,0	0,1	0,4	7,3	5,8	3,0	3,5	0,8	0,1	0,1	0,1	0,1	21,4	0,0	
Rupeseed	2021/2022	0,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,4	#ДЕЛ/0!	0,4
Rapeseed oil	2020/2021	1,0	3,5	3,9	4,1	1,5	0,6	1,3	2,3	1,7	1,8	2,5	4,2	28,5	1,0	
Rapeseeu on	2021/2022	1,6	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	1,6	64,8	0,6
Rapeseed meal	2020/2021	0,0	0,0	0,0	0,0	0,0	1,1	2,7	0,1	3,0	0,0	0,1	0,0	7,1	0,0	
Rupeseeumean	2021/2022	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	#ДЕЛ/0!	0,0
Linseed	2020/2021	28,5	44,9	64,2	54,3	37,4	22,0	32,7	32,8	22,6	14,5	11,8	6,5	372,1	28,5	
Linseeu	2021/2022	25,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	25,0	-12,4	-3,5

5. FACTS AND RUMORS

• Egypt cancelled a tender for the purchase of vegetable oil

The Egyptian state buyer GASC has cancelled a vegetable oil purchase tender scheduled for November 10, 2021. The reason was high bid prices.



USDA: oilseed crop estimate for the Black Sea region cut to 50.5 MMT

In the November report, the USDA cut its forecast for the 2021/22 Black Sea oilseed crop to 50.5 MMT (-0.55 MMT):

- sunseed 35.850 MMT (-0.550 MMT);
- soybeans 8.110 MMT;
- rapeseed 6.582 MMT.

USDA: Oilseed production estimates for Black Sea and CIS countries, KMT

	Suns	eed	Soybe	eans	Rapes	eed
	2021/22	2021/22	2021/22	2021/22	2021/22	2021/22
	November	October	November	October	November	October
Ukraine	17 000 🐿	17 500	3 400	3 400	3 050 🦊	2 900
Russia	15 500	15 500	4 600	4 600	2 750	2 750
Kazakhstan	1 100	1 100	-	-	110	110
Moldova	1 000	1 000	-	-	80	80
Turkey	1 800	1 800	110	110	92	92
Belarus	-	-	-	-	500	500
Total	36 400 🗯	36 900	8 110	8 110	6 582 🛺	6 432

• Russia adjusting the mechanism of rail transportation subsidies for agricultural products taking into account current needs

To meet the grain needs of the regions, as well as to secure the markets for oilseeds and oilseed products, the mechanism of subsidizing agricultural products transportation by rail (in wagons and containers) in Russia is being expanded. It provides for compensation for losses arising from reduced freight rates set for transporting agricultural products.

The range of subsidized transport destinations was adjusted taking into account this season's needs, and rapeseed was added to the list of agricultural products.

• Egypt issued a tender for the purchase of vegetable oils

According to trade sources, the Egyptian state buyer GASC has issued a tender to purchase 10 KMT of sunflower oil and 30 KMT of soybean oil.

The vegetable oils are to be delivered on January 10-30, 2022.

The deadline for bidding is November 16, 2021.

As a reminder, Egypt bought 15 KMT of sunflower oil in the previous tender held on November 3, 2021.

6. COMPANY NEWS

• An oil extraction plant to be built in Buzuluk, Orenburg region

The company Aston Advanced Technologies has presented an investment project of the construction of an oilseed crushing plant in Buzuluk, Orenburg region.

The design capacity is 3 KMT a day.

The investment project cost is RUB 13 Bl.

The project is to be implemented in 2022-2023.

In addition, the plant's development plan envisages production of bottled vegetable oil under a local brand.



7. S&D BALANCES

Sunseed	202	1/22	202	0/21
Juniseeu	October	November	October	November
Opening stocks	323	323	167	167
Area seeded, Th ha	6800	6800	6650	6650
Area harvested, Th	6770	6770	6600	6600
Yield, MT/ha	2,50	2,50	2,12	2,12
Production	16925	16925	13992	13992
Imports	25	25	24	24
SUPPLY	17273	17273	14183	14183
Crushing	16800	16800	13550	13550
Other uses	40	40	40	40
Seeds	50	50	55	55
Exports	200	150	191	191
Losses	35	35	24	24
DEMAND	17125	17075	13860	13860
Ending stocks	148	198	323	323

Ukraine: Sunseed supply & demand balance, KMT

Ukraine: Rapeseed supply & demand balance, KMT

Rapeseed	202	1/22	202	0/21
Kapeseeu	October	November	October	November
Opening stocks	31	31	11	11
Area seeded, Th ha	1155	1155	1350	1350
Area harvested, Th ha	1050	1050	1132	1132
Yield, MT/ha	2,86	2,86	2,36	2,36
Production	3003	3003	2672	2672
Imports	4	4	72	72
SUPPLY	3038	3038	2755	2755
Crushing	370	370	320	320
Seeds	3	3	3	3
Exports	2640	2640	2398	2398
Losses	3	3	3	3
DEMAND	3016	3016	2724	2724
Ending stocks	22	22	31	31

Ukraine: Soybean supply & demand balance, KMT

Carlosan	202	1/22	202	0/21
Soybean	October	November	October	November
Opening stocks	59	59	47	47
Area seeded, Th ha	1350	1350	1450	1450
Area harvested, Th ha	1320	1320	1400	1400
Yield, MT/ha	2,55	2,55	2,08	2,08
Production	3366	3366	2912	2912
Imports	5	5	2	2
SUPPLY	3430	3430	2961	2961
Crushing	1250	1250	1220	1220
Other uses	84	84	73	73
Seeds	150	150	125	125
Exports	1900	1800	1469	1469
Losses	17	17	15	15
DEMAND	3401	3301	2901	2901
Ending stocks	29	129	59	59



	2021	/22	2020	/21	
Sunseed	September- Octobert	Novemver	September- Octobert	Novemver	
Opening stocks	30	45	24	24	
Area seeded, Th ha	840	840	823	823	
Area harvested, Th ha	835	835	822	822	
Yield, MT/ha	2,38	2,38	2,10	2,10	
Production	1987	1987	1726	1726	
Imports	500	500	810	805	
SUPPLY	2517	2532	2560	2555	
Crushing	1400	1500	1290	1450	
Other uses	430	400	400	200	
Seeds	5	5	5	5	
Exports	550	500	750	760	
Losses	95	100	85	95	
DEMAND	2480	2505	2530	2510	
Ending stocks	37	27	30	45	

Bulgaria: Sunseed supply & demand balance, KMT

Bulgaria: Rapeseed supply & demand balance, KMT

	202	1/22	202	0/21
Rapeseed	September- October	November		November
Opening stocks	3	14	14	24
Area seeded, Th ha	135	135	124	124
Area harvested, Th ha	130	130	120	120
Yield, MT/ha	2,95	2,95	2,33	2,33
Production	384	384	280	280
Imports	20	20	77	77
SUPPLY	407	417	370	381
Crushing	190	190	170	170
Seeds	1	1	1	1
Exports	210	210	192	192
Losses	2	2	4	4
DEMAND	403	403	367	367
Ending stocks	4	14	3	14

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Sunseed	2021/22		2020/21	
	Oct	Nov	Oct	Nov
Opening stocks	18	8	13	13
Area seeded Th ha	1273	1273	1223	1223
Yield, MT/ha	2,50	2,5	1,70	1,70
Production	3180	3180	2079	2079
Imports	205	205	290	275
SUPPLY	3403	3393	2382	2367
Crushing	1250	1250	965	990
Other uses	10	10	10	10
Seeds	21	21	19	19
Exports	2100	2100	1360	1330
Losses	10	10	10	10
DEMAND	3391	3391	2364	2359
Ending stocks	12	2	18	8

Romania: Sunseed supply & demand balance, KMT

Romania: Rapeseed supply & demand balance, KMT

Rapeseed	2021/22		2020/21	
Rapeseeu	Oct	Nov	Oct	Nov
Opening stocks	50	48	182	182
Area seeded Th ha	440	445	341,8	341,8
Yield, MT/ha	2,9	2,91	2,13	2,13
Production	1275	1290	728	728
Imports	60	80	146	146
SUPPLY	1385	1418	1056	1056
Crushing	480	480	450	450
Seeds	5	5	3	3
Exports	850	885	552	554
Losses	1	1	1	1
DEMAND	1336	1371	1006	1008
Ending stocks	49	47	50	48

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